



CCL (Consolidated) - MoU 2022-2023

S.No.	Name of Parameter	Unit	Weightage	Target 2022-2023
1.0	Revenue from Operation	Rs. Cr.	5	15500
2.0	Production of Coal	Mil. Te.	24	76
3.0	CAPEX	Rs. Cr.	14	1925
4.0	EBITDA as % of Revenue	%	10	23
5.0	Return on Net Worth	%	15	25
6.0	Asset Turnover Ratio	%	5	70
7.0	Procurement from GeM as % of total procurement	%	2	25
8.0	Trade Receivables as number of days of Revenue from Operations	Days	3	56
9.0	Commisioning of Solar Power Plant	MW	2	20
10.0	Acceptance/Rejection of Invoices of Goods & Services through TReDS portal	%	5	100
11.0	Earning per Share (EPS)	Rs.	15	2380
		Total	100	

Notes :

- Proportionate marks for achievement of 50% to 100% Targets.
- No marks for achievement below 50.00% of targets.

Compliance parameters for 2022-2023

S.No.	Parameter	Marks	Source/Verification
1	Guidelines issued from time to time on CSR expenditure by CPSEs	-1	On the basis of certification through Board Resolution
2	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (a) Composition of Board of Directors (b) Board Committees (Audit Committees etc.) (c) Holding Board Meetings (d) Related Party Transaction (e) Disclosure and Transparency	-3	On the basis of CAG/ Statutory /Secretarial Auditor Report(s) & Certification through Board Resolution
3	Target on Asset Monetization Milestones	-1	As per Audited Annual Accounts/Annual Report or Certification through Board Resolution
4	Procurement of Goods or Services through MSEs as % of Total procurement of goods and services-25%	-1	On the basis of Sambandh Portal & Certification through Board Resolution
5	Procurement of Goods or Services through SC/ST MSEs as % of Total procurement of goods and services -4%	-1	On the basis of Sambandh Portal & Certification through Board Resolution
6	Procurement of Goods or Services through Women MSEs as % of Total procurement of goods and services -3%	-1	On the basis of Sambandh Portal & Certification through Board Resolution
7	Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Target to be prescribed by CIL)	-1	Certification through Board Resolution

R. Rad
 CMD, CCL 21/12/2022
 Date :

Chairman, CIL
 Date :