

OFFTAKE :

The total Offtake of Raw Coal during 2013-14 was 52.121 Million Tonnes. The Mode-wise details of Offtake compared to that of last year is as under:

(Fig in Million Tonnes)

Mode	2013-14	2012-13
Rail	26.180	28.624
Road	15.511	13.627
Feed to Washery	10.428	10.634
Colliery Consumption	0.003	0.006
Total Offtake	52.122	52.891

The total despatch during 2013-14 was 52.290 Million Tonnes. Sector-wise despatches of coal and its different by-products during the year 2013-14 are given below:

(Fig in Million Tonnes)

Sector	Raw Coal	Clean Coal	Non-Coking Washed Coal	Washed Coal Power	Slurry	Rejects	Total
Power	32.101	0	6.262	0.407	0	0	38.771
Steel (Incl. CPP)	0.317	1.361	0.436	0.641	0	0	2.755
Fertilizer	0.277	0	0	0	0	0	0.277
Others*	8.996	0	0	0	0.362	1.129	10.487
Total	41.691	1.361	6.698	1.048	0.362	1.129	52.289

* Others include e-auction , erstwhile noncore consumers, Sponge Iron and State Agencies.

TURNOVER AND SALES REALISATION

During the year under reference the Gross Sales Turnover of the Company was Rs.11295.52 Crores and the Sales Realisation was Rs 10832.08 Crores . The Sector wise position of Debtors (Gross) as on 31st Mar'14 is given below :

Fig in crores

Sector	As on 31.03.2014	As on 31.03.2013
Power	2102.45	1701.75
Steel	332.68	378.70
Others	63.18	0
Total	2498.31	2080.45

COAL MARKETING

Demand Satisfaction as per AAP

Fig in million tones

Sector	Demand (AAP)	Depatch	% Satisfaction	Demand (AAP)	Depatch	% Satisfaction
	2013-14	2013-14	2013-14	2012-13	2012-13	2012-13
Steel	3.338	2.755	83	3.180	3.380	106
Power	41.665	38.771	93	39.720	39.023	98
Fertilizer	1.00	0.277	28	1.000	0.644	64
Cement	0.020	0	0.0	0.220	0.000	0
Others	11.177	10.487	94	12.480	11.004	88
Total	57.200	52.290	91	56.600	54.052	95

During the year 2013-14, 3.148 Million Tonnes of coal is dispatched through as is where is basis. CCL achieved Revised MOU target of 51.1 MT for 2013-14

Wagon Loading

The coalfield wise wagon loading position for the year 2013-14 is given below :

Fig in FWW/Day

Railway Fields	2013-14	2012-13
South Karanpura	707	714
North Karanpura	2120	2150
Sub Total Karanpura	2827	2864
Jharia	953	908
Total E.C.Railway	3780	3772
Giridih	56	57
Total Eastern Railway	56	57
Adra	168	204
Total S.E.Railway	168	204
Total CCL	4005	4033

E-auction of Coal

The performance of spot e-auction during the period 2013-14 is as under :

Period	Spot e-Auction Scheme	Offered Qty (Million Tones)	Booked Qty (Million Tones)	Gain over Notified Price (Rs in Lakh)	% gain over Notified Price
2013-14	Rail	0.688	0.635	5193.5	58
	Road	8.082	6.393	55891.1	54
	Slurry	0.978	0.406	2141.5	26
	Rejects	1.033	0.631	2789.7	43
	Total	10.780	8.065	66015.8	52

e-Auction of coal during 2013-14 was about 17.5% of coal production.